## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

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ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

MAR 1 4 2002

SEC FILE NUMBER **8-**46722

OMB APPROVAL

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGIN	4INGU1/0	11/01 MM/DD/YY	_ AND ENDING _	12/31/()1 MM/DD/YY
	. REGISTI	RANT IDENTIFIC	CATION	
NAME OF BROKER-DEALER: IMS	Securities	, Inc.		
				OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE O	F BUSINESS	· (Do not use P.O. B	ox No.)	FIRM ID. NO.
		. (20 not use 1.0. 2	on 1.6.,	
1500 City West Boulevard,	Suite_500	(No. and Street)		
Houston		Texas		77042
(City)		(State)		(Zip Code)
Jackie D. Wadsworth			(А	713-266-2993 Area Code — Telephone No.)
B	. ACCOUN	TANT IDENTIFI	CATION	
INDEPENDENT PUBLIC ACCOUNT	ANT whose o	pinion is contained in	this Report*	
Buffington & Company, P.C.				
	(Name — if in	dividual, state last, first, middl	e name)	
770 South Post Oak Lane, Si	uite 600	Houston (City)	Texas (State)	77056 Zip Code)
		(,,		•
CHECK ONE:  © Certified Public Accountant				PROCES
☐ Public Accountant				$\sim$
☐ Accountant not resident in	United States	or any of its possessi	ons.	MAR 2.9 21
	FOF	R OFFICIAL USE ONLY	· · · · · · · · · · · · · · · · · · ·	THUMSO
				FINANCIA

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of forts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

SEC 1410 (3-91)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

## OATH OR AFFIRMATION

I,	
best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the fi	rm of
IMS Securities, Inc.	as of
December 31, , xxxxxxxxxxxx , xxxxxxxxxx , xxxxxxxx	ทกลทง
nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified soley as a customer, except as follows:	
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	•
The second secon	-
MICHAEL J SPEARS Notary Public State of Texas	
My Commission Expires Signature October 29, 2005	
October 29, 2005	
Title	
We to all from	
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·	
This report** contains (check all applicable boxes):	
(a) Facing page.	
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition.	
(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.	
(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.	
(g) Computation of Net Capital	
(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.	
(i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.	
(j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 a	id the
Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.	f 005
(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of the condition with respect to the conditi	1 (011-
solidation.  (1) An Oath or Affirmation.	
<b>,</b> ,	
(m) A copy of the SIPC Supplemental Report.  (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous	andit
(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous	

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

 ${\bf IMS\ SECURITIES, INC.}$ 

ANNUAL AUDITED REPORT

YEAR ENDED DECEMBER 31, 2001

## IMS SECURITIES, INC.

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### **BUFFINGTON & COMPANY, P.C.**

CERTIFIED PUBLIC ACCOUNTANTS
770 SOUTH POST OAK LANE, SUITE 600
HOUSTON, TEXAS 77056
(713) 961-3939 FAX (713) 622-6158

#### Independent Auditor's Report

To the Stockholder and Directors IMS Securities, Inc. Houston, Texas

We have audited the accompanying balance sheet of IMS Securities, Inc. as of December 31, 2001 and the related statements of income, changes in stockholder's equity, changes in subordinated borrowings and cash flows for the year then ended that you are filing pursuant to rule 17-a5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform our audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of IMS Securities, Inc. as of December 31, 2001, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the schedule of computation of net capital under Rule 15c3-1 of the Securities and Exchange Commission is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

February 25, 2002

# IMS SECURITIES, INC. BALANCE SHEET December 31, 2001

## **ASSETS**

Current Assets		
Cash	\$	79,121
Investments in Securities, at market value		28,580
Accounts receivable- brokers		31,172
Prepaid expenses	_	1,592
Total current assets	_	140,465
Total Assets	\$	140,465
LIABILITIES AND STOCKHOLDER'S EQUITY		
Current Liabilities		
Note payable- Insurance	\$	22,322
Income taxes payable		4,000
Deferred income tax liability		3,124
Total current liabilities	_	29,446
Total Liabilities		29,446
Stockholder's Equity		
Common stock, \$.01 par value, 1,000,000 shares		
authorized, 100,000 shares issued and outstanding		1,000
Additional paid-in capital		24,000
Retained earnings	_	86,019
Total Stockholder's Equity	_	111,019
Total Liabilities and Stockholder's Equity	\$	140,465

See accompanying notes to the financial statements.

## IMS SECURITIES, INC. STATEMENT OF INCOME Year Ended December 31, 2001

Revenue:	
Commissions and fees	\$ 8,861,196
Interest income	27,387
Other income	8,350
Total Revenue	8,896,933
Expenses:	
Commissions paid	8,037,562
Management fee	734,000
Professional fees	37,988
Insurance	34,965
Dues and fees	29,583
Bad debts	4,281
Other expenses	8,494
Total Expenses	8,886,873
Net income before taxes	10,060
Provision for income taxes-	
Current expense	(6,600)
Deferred credit	7,350
Total income tax benefit	750
Net income	\$10,810

# IMS SECURITIES, INC. STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY Year Ended December 31, 2001

	Common Stock		Additional Paid-in	Retained		
	Shares	Amount	Capital	Earnings	Totals	
Balances at January 1, 2001	100,000	\$1,000	\$24,000	\$75,209	\$100,209	
Net income	<u> </u>	<u>-</u>		10,810	10,810	
Balances at December 31, 2001	100,000	\$ 1,000	\$ 24,000	\$ 86,019	\$ 111,019	

## IMS SECURITIES, INC. STATEMENT OF CHANGES IN SUBORDINATED BORROWINGS Year Ended December 31, 2001

## Liabilities subordinated to claims of general creditors:

Balance at January 1, 2001	\$
Changes during the year ended December 31, 2001	
Balance at December 31, 2001	\$

## IMS SECURITIES, INC. STATEMENT OF CASH FLOWS Year Ended December 31, 2001

## INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS-

Cash Flows from Operating Activities	
Net income	10,810
Adjustment to reconcile net income to net cash provided by	
operating activities:	
Deferred tax expense	(7,350)
Securities received for commissions	(21,900)
Change in assets and liabilities:	
Increase in receivables	(970)
Decrease in prepaid expenses	96,006
Decrease in accounts payable	(11,345)
Increase in income taxes payable	1,168
Net cash provided by operating activities	66,419
Cash Flows from Investing Activities:	
Net cash provided by investing activities	
Cash Flows from Financing Activities:	
Repayment of notes payable	(59,218)
Net cash used by financing activities	(59,218)
Net Increase in Cash	7,201
Cash- Beginning of year	71,920
Cash- End of year	\$

### See Note 2

See accompanying notes to the financial statements.

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

<u>Company Activities</u> - The Company is organized as a securities broker/dealer subject to the approval of the National Association of Securities Dealers (NASD). The Company does not receive, directly or indirectly, or hold funds or securities for, or owe funds or securities to, customers.

The Company was formed on October 4, 1993, and primarily operates in the geographic area of Houston, Texas.

Income Taxes - The Company accounts for its income taxes using Statement of Financial Accounting Standards (SFAS) 109, Accounting for Income Taxes, which requires recognition of deferred tax liabilities and assets for the expected future tax consequences of events that have been included in the financial statements or tax returns. Under this method, deferred tax liabilities and assets are determined based on the difference between the financial statement basis and income tax basis of assets and liabilities, using enacted tax rates in effect for the year in which the differences are expected to reverse. The differences relate primarily to the use of the cash basis of accounting for tax reporting. The Company offsets loss carryforwards against net timing differences in determining deferred tax liabilities.

<u>Use of Estimates</u> - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

<u>Doubtful accounts</u> – The Company provides an allowance for doubtful accounts receivable. At December 31, 2001, no allowance was considered to be necessary. Losses and uncollectible accounts totaling \$4,281 were charged to bad debts during the year ended December 31, 2001.

<u>Cash Equivalents</u> - The Company treats all investments with a maturity of three months or less at the date of acquisition as cash equivalents.

#### 2. CASH FLOWS

Non-cash investing and financing activities during the year ended December 31, 2001, consisted of financing insurance policies through the execution of a note payable in the amount of \$82,000.

#### 2. CASH FLOWS (Cont.)

Income taxes paid during the year ended December 31, 2001, totaled \$5,432. Interest paid during the year ended December 31, 2001, totaled \$2,128.

#### 3. INVESTMENTS

During the year ended December 31, 2001, the Company subscribed to and purchased marketable securities as follows:

United Mortgage Trust, 1,095 shares of beneficial interest	\$21,900
National Association of Securities Dealers, 300 warrants	3,300
Warren Resources, Inc., 338 shares of common stock	3,380
Total investments	\$ <u>28,580</u>

None of the investments are traded in the open market. In the opinion of the Company's management, the costs of the investments approximate their fair market values at December 31, 2001. The investments are classified as available for sale.

#### 4. ACCOUNTS RECEIVABLE - BROKERS

Advances to brokers consist of amounts paid to or on behalf of brokers who have contracted to work with the Company. The amounts include advances against future commissions, payments of license and other fees, and reimbursable commission charges.

#### 5. NOTE PAYABLE

The note payable – insurance is payable in monthly installments of \$7,526 through April 2002 with interest included at 6.78%.

#### 6. INCOME TAXES

The net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes are reflected in deferred income taxes. The components of the Company's deferred tax liability at December 31, 2001 are as follows:

Effect of the cash basis of accounting used for tax reporting \$3,124

#### 6. INCOME TAXES (Cont.)

Significant components of the provision for income taxes for the year ended December 31, 2001, are as follows:

Current:	
Federal	\$ 5,100
State	<u>_1,500</u>
Total current income tax expense	<u>6,600</u>
Deferred credit	( <u>7,350</u> )

Total income tax expense (benefit) \$(\_750)

#### 7. RELATED PARTY TRANSACTIONS

The Company has executed an agreement to pay a management fee to a corporation that is owned by the Company's stockholder. The management fee includes rent for office space and reimbursement for operating expenses incurred by the management corporation including salaries for all support personnel. Payments under the agreement are based on the Company's revenues, net of certain expenses, as determined by the stockholder. For the year ended December 31, 2001, \$734,000 was incurred and paid as management fees under the agreement.

#### 8. CONTINGENCIES

There are claims and lawsuits arising against the Company from time to time in the ordinary course of its business. In the opinion of management the Company has sufficient insurance coverage to cover the costs of resolving any potential claims. Management believes that additional uninsured losses or costs, if any, resulting from these matters will not be material to the financial condition of the Company or to the results of its future operations.

#### CREDIT RISK

The Company is engaged in various brokerage activities in which counter parties primarily include other broker-dealers, banks, insurance companies and other financial institutions. In the event counter parties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counter party

### 9. CREDIT RISK (Cont.)

or issuer of the financial instrument. It is the Company's policy to review, as necessary, the credit standing of each counter party.

#### 10. NET CAPITAL

The Company is exempt from the reserve requirements of Securities and Exchange Commission Rule 15c3-3 in accordance with rule section (k)(2)(ii); all customer transactions are cleared through another broker-dealer on a fully disclosed basis.

## IMS SECURITIES, INC.

## COMPUTATION OF NET CAPITAL UNDER RULE 15C3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

December 31, 2001

COMPUTATION OF NET CAPITAL - Total stockholder's equity Total stockholder's equity qualified for net capital Add-		\$ <u>111,019</u> 111,019
Allowable credits:  Deferred income tax liabilities resulting from nonallowable Total capital and allowable subordinated liabilities Deductions and/or charges- Nonallowable assets:	assets	<u>9,829</u> 120,848
Accounts receivable, unsecured Investments Prepaid insurance	31,172 28,580 <u>1,592</u> 61,344	(61.244)
Net capital before haircuts on securities positions Haircuts on securities: Trading and investment securities, other	1,378	( <u>61,344)</u> 59,504
Undue concentration	$\frac{542}{1,920}$	(_1,920)
Net capital		\$ <u>57,584</u>
COMPUTATION OF BASIC NET CAPITAL REQUIREM Minimum net capital requirement Excess net capital Excess net capital at 1000%	ENT-	\$ <u>5,000</u> \$ <u>52,584</u> \$ <u>54,640</u>
COMPUTATION OF AGGREGATE INDEBTEDNESS- Total liabilities Total aggregate indebtedness		\$ <u>29,446</u> \$ <u>29,446</u>
RECONCILIATION WITH THE COMPANY'S COMPUT II of Form X-17A-5 as of December 31, 2001)-	ATION (Inclu	ided in Part
Net capital as reported in the Company's Part II (unaudited) Allowable credits not reported Net audit adjustments		\$ 45,122 9,829 
Net capital, Per above		\$ <u>57,584</u>

See independent auditor's report.

#### **BUFFINGTON & COMPANY, P.C.**

**CERTIFIED PUBLIC ACCOUNTANTS** 

770 SOUTH POST OAK LANE, SUITE 600 HOUSTON, TEXAS 77056

(713) 961-3939 FAX

To the Board of Directors IMS Securities, Inc. 1500 City West Boulevard, Suite 500 Houston, Texas 77042



In planning and performing our audit of the financial statements of IMS Securities, Inc. for the year ended December 31, 2001, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures followed by IMS Securities, Inc. that we considered relevant to the objectives stated in Rule 17a-5(g)(1), in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining complianc3e with the exemptive provisions of rule 15c3-3(e).

Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications and comparisons
- 2. Recordation of differences required by Rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

To the Board of Directors IMS Securities, Inc. Page 2

Because of the inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure was for the limited purpose described in the first paragraph and would not necessarily disclose all matters that might be material weaknesses under standards established by the American Institute of Certified Public Accountants.

A material weakness is a condition in which the design or operation of one or more of the internal control structure elements does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by officers or employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure and its operation, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities and Exchange Act of 1934

This report is intended solely for the information and use of IMS Securities, Inc. management, the Securities and Exchange Commission and other regulatory agencies that rely on rule 17a-5(g) under the Securities and Exchange Act of 1934 in their regulation of registered brokers and dealers, and should not be used for any other purpose.

February 25, 2002

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